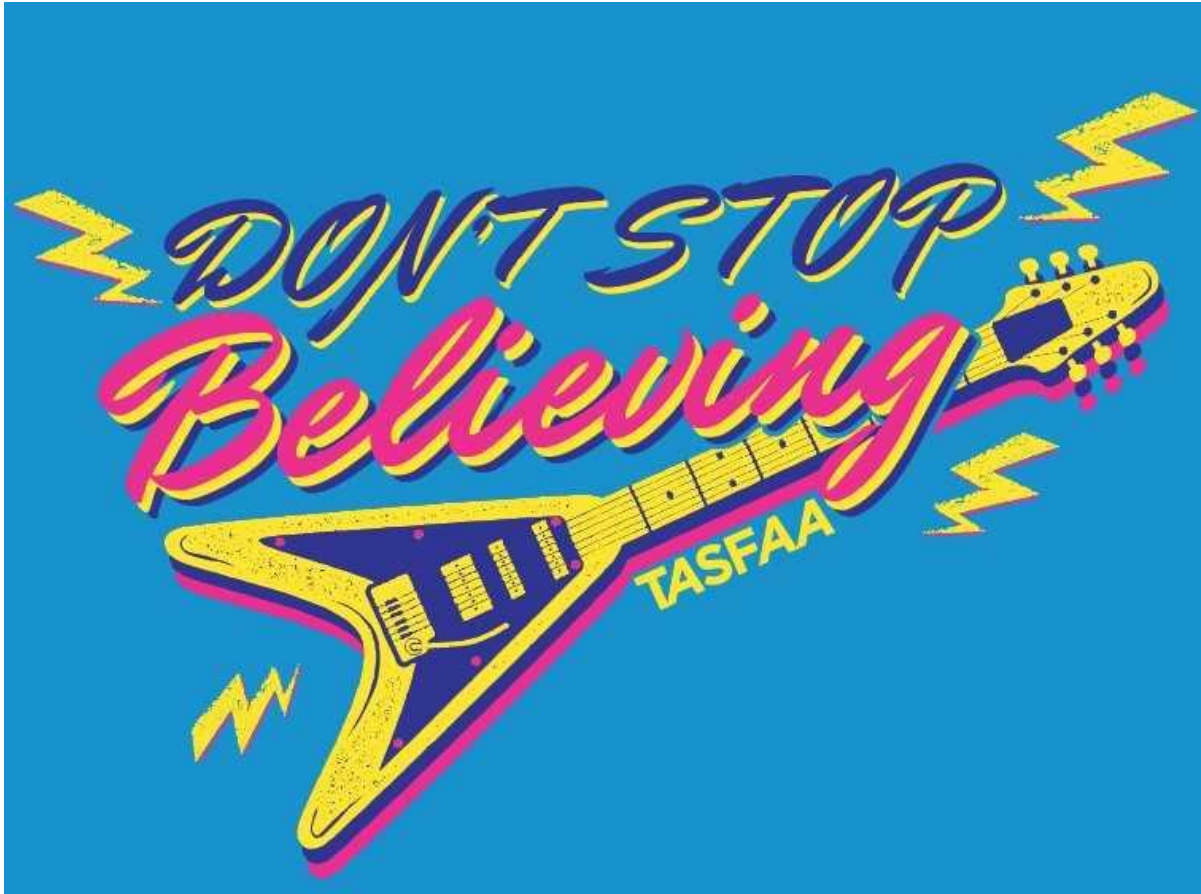


Don't Stop Believing



2022 Conference Program

April 10th-13th, 2022

Franklin, Tennessee

2021-2022 Executive Board

| | |
|-----------------|---|
| President | Jeff Norrod, Tennessee Technological University |
| President-Elect | Charles Harper, Belmont University |
| Past President | Danette Seale, Carson Newman University |
| Secretary | Jo Wallace, TSAC |
| Treasurer | Haley Greenway, TBR |

2021-2022 Sector Representatives

| | |
|-------------------------|---|
| Representative at Large | Jonathan Looney, Sallie Mae |
| Private 4 Year | Regina Gilbert, Lipscomb University |
| Proprietary | Randy Cotterell, Mind Body Institute |
| Public 2 Year | Kacee Hardy, Dyersburg State Community College |
| Public 4 Year | April Wolford, University of Tennessee, Knoxville |
| TCAT | Mark Voeltzke, TCAT Nashville |

2021-2022 Committee Chairs

| | |
|-------------------------|--|
| Association Governance | Jeff Gerkin, University of Tennessee, Knoxville |
| Awards | Joe Myers, Motlow State Community College |
| Budget/Finance | Melissa Smith, Vanderbilt University |
| Conference | Ashley Edens, Anthology |
| Diversity | Eric Farmer, TSAC |
| Electronic Services | Laura Harkleroad, University of Tennessee, Knoxville |
| Governmental Relations | Ron Gambill, ELFI |
| Historical | April Cross, Lee University |
| Membership | Lacey Weese, Tennessee Wesleyan University |
| Public Relations / Blog | Tori Watson, EdAmerica |
| Site Selection | Leah Louallen, TSAC |
| Sponsorship | Tina Rich, Carson-Newman University |
| State Programs | Jason Seay, TSAC |
| Training | Samantha Sullivan, Vanderbilt University |

2022 TASFAA Conference Committee

Ashley Edens, Chair, Anthology

Jeff Norrod, Tennessee Technological University

Charles Harper, Belmont University

Jo Wallace, TSAC

Haley Greenway, TBR

April Wolford, University of Tennessee, Knoxville

Kacee Hardy, Dyersburg State Community College

Mark Voeltzke, TCAT Nashville

Regina Gilbert, Lipscomb University

Leah Louallen, TSAC

Tina Rich, Carson-Newman University

Lacey Weese, Tennessee Wesleyan University

Tori Watson, EdAmerica

Laura Harkleroad, University of Tennessee, Knoxville

Isaac Jones, Middle Tennessee State University

Eric Farmer, TSAC

Jonathan Looney, Sallie Mae

Danette Seale, Carson Newman University

April Cross, Lee University

Joe Myers, Motlow State Community College

Samantha Sullivan, Vanderbilt University



Dear TASFAA Family,

Welcome back! It's my honor to welcome all of you to the 2022 TASFAA conference! Since this is our first in-person conference since 2019, your conference committee, under the leadership of Ashley Edens, have worked hard to make this conference something you'll never forget! Our theme is "Don't Stop Believin' – The Journey Continues". While this is a play on the song by the rock group Journey, what a great message – this signifies Don't Stop Believin' that our profession is always working to help the students we serve, Don't Stop Believin' that our professional growth is vital to ourselves, our institutions and all the constituents we serve and Don't Stop Believin' that the networking and relationships we build within TASFAA only help to make us stronger....our Journey continues!

The agenda for our conference was carefully put together by Ashley and her team and it includes a broad collection of general and concurrent sessions that will provide numerous learning opportunities. Our General Session on Monday morning is none other than our own Brent Tener from Vanderbilt and current NASFAA National Chair, on the FAFSA Simplification Act. This is great information you will not want to miss.

I want to give tremendous thanks to our sponsors. Without their support we could never do what we are able to do for this association and it is truly appreciated. Please visit the vendor area often during the conference to learn about key products and services they can provide to your institutions and your students. TASFAA remains fiscally strong as a result of their financial contributions to our conference and the relationships built with each member.

We have an amazing charity that we are supporting this year. It is the Isaiah 117 House that is near and dear to Ashley's heart and mine as well. They do amazing work with children by providing them a safe and loving place while awaiting transition to other care. Please consider participating in all the events we have during the conference to help raise funds for this wonderful organization.

If this is your first TASFAA conference, I would like to extend a special welcome. Please know that you are among friends, and we are glad to have you as part of our association and in the coming years we will need you and your experience in TASFAA!

In closing, I want to thank you for entrusting me to serve as your President during 2021-2022. I also want to thank the entire executive board, you all have worked meticulously this year to ensure TASFAA remains strong as we serve our members. This association has given me so much more than I could ever give back. I am truly grateful to have been afforded the honor of serving our association as we all continue to build toward the future...the Journey will continue.

Sincerely:
Jeffrey W. Norrod
TASFAA President
2021-2022



Dear TASFAA Friends,

On behalf of the Conference Committee, it is my great honor to welcome you to the 54th Annual TASFAA Conference IN PERSON!

Can you believe it has been three years since we have all gathered in person for a conference? I don't know about you, but I have really missed the networking, the bonding and even the conference chicken! Your conference committee has worked hard to ensure our return from quarantine conference is informative, encouraging, and fun.

I am excited to kick off our conference Sunday night with MixTape, an 80s cover band. This year is a special year for TASFAA as both the SASFAA President, Celena Tulloss, and the NASFAA National Chair, Brent Tener are proud TASFAA members and representing our state well. Both are in attendance at the conference this year, and I personally can't wait to hear what they have to share with us. I would also like to welcome NCASFAA President, Michelle Hemmer and Michael Birchett from KASFAA. Please join me in welcoming them to TASFAA!

Please take time to review our program and note the Vendor Exhibit Hall hours. Stop by often during the conference to thank our sponsors for their support of our training efforts. Their financial support is critical to the mission of TASFAA and our conference. Included in the Vendor Exhibit Hall will be a Silent Auction with lots of great items where the funds raised will help foster children through the Isaiah 117 House.

On Monday afternoon plan to stay after a day of sessions to honor three presidents at the President's Happy Hour. Immediately following, we will enjoy an evening of White Elephant Bingo with the Kings of Bingo! Enjoy a night of fun and laughter as you experience the KOB in living color instead of Zoom!

The TASFAA Suite will be open in evenings and I hope you will take time to drop by and fellowship with old friends and hopefully make new friends along the way!

I can't wait for you to experience the training opportunities, networking, fun, and surprises headed your way!

Sincerely,
Ashley Edens
Conference Chair

*"Good things happen to those who don't stop believing, trying, learning and being grateful."
Roy T Bennett*

Welcome to the 2022 TASFAA Annual Conference

Information for Conference Participants

Cell Phones/Electronic Devices

As a courtesy to presenters and attendees, please silence your cell phones and/or electronic devices during the General and Concurrent Sessions.

Conference Attire

Wear your best 80s attire for Opening Session and MixTape on Sunday night. Big hair, neon, acid washed jeans, scrunchies, and leg warmers are all acceptable! Business casual attire is appropriate for the entire conference.

Hospitality Suite

The TASFAA Hospitality Suite is on the 11th floor in Suite 1120 and welcomes all members. Hours are posted in the program. Join new friends for a pit-stop during the conference.

Meals

For conference lunches, individuals who requested vegetarian meals on your registration will have a vegetarian meal ticket in your registration packet. Please present the ticket to the wait staff at the luncheon and they will accommodate your request.

Name Badges

Please wear your name badge at all times as it is necessary for admission to all conference sessions and meals. If you misplace your badge, please go to the registration desk.

Franklin Marriott Hotel

A floor plan/layout of the hotel is located on the last page of this program.

WiFi

Network: MarriottBonvoy_Conference

Password: TASFAA2022

Spotify Playlist



Conference Sponsorship

As always, the members of TASFAA express their gratitude for the continued support from generous sponsors. The Grand Patrons and Vendors have allowed us to offer this annual conference at a reasonable fee due to their generous support. Thank you to each one of our 2022 conference sponsors. Please visit each of them in the Vendor Area and complete the scavenger hunt for a chance to win a prize!

Grand Patron Level
Minimum \$5,500



Vendor Level
Minimum \$2,000

 Ascendium®

 campuslogic

 Citizens™

 College Raptor®

 DISCOVER®
Student Loans

 elmresources

 FAS
FINANCIAL AID SERVICES, INC.

 KHEAA
Kentucky Higher Education Assistance Authority

 nelnet®

 nextgen
WEB SOLUTIONS

 sallie mae®

 SoFi

 ScholarNet

CHARITY

Isaiah 117

Caring for children awaiting foster placement

What is the Isaiah 117 House? Glad you asked!

The Isaiah 117 House is a hugely impactful non-profit organization that provides physical and emotional support in a safe and loving home for children while awaiting foster placement. We are so excited to be able to give back to this worthy cause! The Isaiah 117 House provides a safe place with friendly and loving volunteers. They provide clean clothes, bath toys, healthy snacks, comfy beds, and toys instead of a sterile, cold, cubicle filled office while they are awaiting placement with a family. Instead of cubicles, a traumatized child can see smiles, books, and snuggly blankets.

Ways to Support the Charity!

Silent Auction

We've got some killer items lined up for you to bid on, and 100% of the money raised goes straight to the Isaiah 117 House! Think hotel stays, admission passes to places like Anakeesta, the Ryman and aquarium, gift baskets full of goodies, signed sports memorabilia and Rhythm & Roots Festival passes. We're stoked to offer online bidding and payment again this year, too, so no need to bring cash for the auction!

10-Fold for the Billfold

This is TASFAA's take on SASFAA's super successful cash prize drawing! Here's how it works:

1. Designate your donation amount
2. Decide if you want to put your donation into one envelope or split it into multiple envelopes to up your chances of winning.
3. Drop the envelope(s) in the 10-Fold for the Billfold box!

At the end of the conference, we'll randomly pull an envelope, and if yours is selected you'll receive **10 times** the dollar amount that's inside to take home with you! Max per envelope is \$20!

Example: You want to make a \$20 donation and you split your donation into two envelopes, each with \$10 inside. One of your envelopes is pulled, so you get to take home \$100! Or if you decide to put it all in one envelope, you could turn \$20 into \$200!

ENTERTAINMENT

It has been three years since we have been together, and now we can finally come together to learn, laugh, and rock out with our financial aid family. Join us as we hop in the **DeLorean and travel back in time** to when **MTV actually played music, ripped jeans was the original fad** and we all knew why it was important to have a **pencil nearby when listening to cassette tapes in our Boom Box**.

The TASFAA Entertainment Committee has totally **tweaked their melons** to make sure we kick this party off right with a **welcome back concert** on **Sunday night featuring 80s tribute band MIXTAPE!** No more sitting by the radio for the DJ to play your favorite song so that you can hit record and make your own mixtape, TASFAA has the ultimate 80s band with no commercials. So, throw on your best 80s gear and get ready for nothing but a **radical** time!

BUT WAIT...THERE'S MORE!

Monday night at the President's Reception, TASFAA will honor the 2021-2022 TASFAA President, Jeff Norrod, the 2020-2021 President, Danette Seale, and the 2019-2020 President, Joe Myers. All TASFAA members are invited to stop by for networking and heavy hors d'oeuvre (you'll also receive two drink tickets).

After the President's Reception we're going back...**WAY BACK** as the **KOBs (Kings of Bingo™)** return with the **most def version** of **White Elephant BINGO!** Yes, TASFAA, no more Zoom, the KOBs will be dropping numbers and knowledge along with some **dope jams** as we play **White Elephant BINGO!**

For all the **noobs**, here are the **Cliff Notes**: Search your closet, garage, junk drawer, and Christmas party re-gifts and bring them to the conference to place on the "prize" table with a chance to win these luxurious "prizes" from the deepest, darkest, and most forgotten about parts of your colleagues' closet, attic, or garage.

There is no telling what you will see and have the chance to win so please join us as we have a great time laughing together and at each other during **White Elephant BINGO!** You will also have a chance to donate to **TASFAA's Charity Isaiah 117 House** by purchasing additional bingo cards. We look forward to seeing you and your junk...we mean "PRIZES" so don't be **illin'** and make sure **you're down with The Kings**.

The TASFAA Suite will be open throughout the conference! See your agenda for dates, times and room number, but mark your calendars for **Tuesday night** as the Diversity Committee is planning a **most outrageous** night.

Pre-Conference Activities on Saturday, April 9, 2022

| | | |
|----------------|--|-------------------|
| 4:00 – 6:00 pm | Conference Preparation / TASFAA Hospitality Suite Open | Suite 1120 |
| 6:00 pm | Dinner: Executive Board and Conference Committee | |

Conference Activities on Sunday, April 10, 2022

| | | |
|---------------------|--|--------------------------------------|
| 7:30 – 8:30 am | New Aid Officers Breakfast Executive Board Breakfast | Salon Hallway |
| 7:30 – 8:00 am | Registration: New Aid Officers Workshop | Registration Area |
| 8:00 – 10:15 am | New Aid Officers Workshop – Session 1 | Salon 1- 2 |
| 9:00 – 10:15 am | Executive Board Meeting | Salon 3-4 |
| 9:00 – 1:30 pm | Vendor Area Set-Up | Saddlebred |
| 10:15 - 10:30 am | Break: New Aid Officers Workshop Executive Board | Salon 1-2 |
| 10:30 am – 11:30 am | New Aid Officers Workshop – Session 2 Executive Board Meeting | Salon 1-2 Salon 3-4 |
| 11:30am – 12:30 pm | Luncheon: New Aid Officers, Executive Board, and Conference Committee | Franklin |
| 12:30 – 2:00 pm | Executive Board Meeting | Salon 3-4 |
| 12:30 – 2:30 pm | New Aid Officers Workshop – Session 3 | Salon 1-2 |
| 2:00 – 4:45 pm | TASFAA Hospitality Suite Open | Suite 1120 |
| | Vendor Area Open | Saddlebred |
| | Conference Registration Open | Registration Area |
| 2:30 – 3:00 pm | Break: New Aid Officers Workshop with Executive Board | Suite 1120 |

Concurrent Sessions

3:00-4:00 pm

**Session 1:
Financial Aid Hacks for Noobs**

Mustang

Are you new(ish) to financial aid? Not sure where to find answers to your questions? Trying to hunt down that one DCL to clear up some confusion (or not even sure what a DCL is)? Hoping to keep up with the ever-changing regs, but can't figure out the best way to keep track? We've got a session full of tips, tricks and resources for FA beginners to help you work your way through a world of knowledge!

Presenters: Celena Tulloss and April Wolford, University of Tennessee, Knoxville
Moderator: Debbie Murphy, Ascendium Education

3:00-4:00pm

**Session 2:
Straight Up Now Tell Me: Is It Gonna be Deferment Forever?** Salon 1-2

Federal student loan borrowers were to begin re-entering repayment on their federal student loans by the end of January 2022. The U.S. Department of Education, however, announced a 90-day extension of the pause on student loan repayment, interest, and collections through May 1, 2022. Will there be another extension?

Learn what you can do to help mitigate delinquency and default for those borrower's as they plan to re-enter repayment and learn what the improvements the Department of Ed has made to transition borrowers back to successful repayment. Also, learn about the impact the National Forbearance will have on your cohort default rates and any trends you may see going forward.

Presenter: Tori Watson, EdAmerica
Moderator: Jamie Hamby, Cleveland State Community College

4:15-5:15 pm

**Session 1:
Communicating Affordability to Prospective Students** Mustang

This presentation will explore the importance of having up-to-date and useful online tools to help prospective students understand their personal costs, awards, and net price. Attendees will see multiple approaches for communicating affordability, learn best practices for improving cost transparency, strategies for improving engagement rates, and ways to turn the federal NPC requirement into a meaningful enrollment tool.

Presenter: Matt Edlund, College Raptor
Moderator: Leslie Lauper, Volunteer State Community College

4:15-5:15 pm

**Session 2:
I Can't Go for That: Politics, Ethics, and Leadership** Salon 1-2

When working in leadership positions, you often find that you are balancing ethical and political considerations. This session will explore both concepts and how you can develop, as a professional, these two very important skills.

Presenter: Brent Tener, Vanderbilt University
Moderator: Amy Wood, Tennessee State University

5:30 – 6:00 pm

TASFAA Opening Session

Main Salon

Welcome and Opening Remarks

Charity Introduction: Isaiah 117 House



6:00 – 7:00 pm

Dinner Buffet

Main Salon

6:30 – 8:00 pm

MixTape

Main Salon

A Mixtape – 80s Tribute Band concert is so much more than just a concert. The setlists will take you back in time on a journey through the greatest decade in music history. The band will bring you into the show with a multimedia display that’s designed to stimulate every one of your senses. Three separate front men will bring all of the biggest hits from the widest variety of artists and bands to the stage. While ordinary tributes will play hits from one band or artist, Mixtape – 80s Tribute Band will keep you on your feet all night long with number one hit after number one hit!



8:00 – 10:00 pm

TASFAA Hospitality Suite Open

Suite 1120

Monday, April 11, 2022

7:45 – 8:45 am

Breakfast

Main Salon

7:45 – 8:45 am

Vendor Area Open

Saddlebred

7:45 – 11:30 am

Conference Registration

Registration Area

9:00 – 10:00 am

General Session

Main Salon

FAFSA Simplification Act

A new FAFSA and application process will be here before we know it! This session will explain the new Federal Methodology, Pell need analysis, the new Student Aid Index, and direct data sharing between the IRS and the Department of Education that will be effective in the 2024-25 award year. NASFAA’s Student Aid Index Modeling Tool will also be introduced.

Presenter: Brent Tener, NASFAA National Chair, Vanderbilt University

Moderator: Jeff Norrod, Tennessee Technological University

| | | |
|-------------------------|-------------------------|-------------------|
| 10:00 – 10:30 am | Break | Saddlebred |
| 10:00 – 11:45 am | Vendor Area Open | Saddlebred |

Concurrent Sessions

| | | |
|-------------------------|--|-------------------|
| 10:30-11:30 am | <p>Session 1: How America Pays for College</p> <p>Every year, college-bound families ask themselves "How will we pay for college?" and for many, this subject is filled with confusion and stress. Join us as we discuss Sallie Mae's new research study, College Confidence: What America Knows About Paying for College. We'll examine how much families really know about financial aid, the FAFSA®, scholarships, and student loans; and evaluate perceptions and common misconceptions about college financing. Finally, we'll highlight possible solutions to help families prepare for this vital part of getting a college education.</p> <p>Presenter: Jonathan Looney, Sallie Mae Moderator: Ken Scannapiego, University of Tennessee, Chattanooga</p> | Salon 1-2 |
| 10:30-11:30 am | <p>Session 2: Verification: Livin' on a Prayer</p> <p>He's no Bartnicki, but we still needed someone for the session. Verification is a central foundation to properly administering the Title IV programs on campus. We will briefly discuss highlights associated with the 2021-22 processing year while focusing most of our attention on the 2022-2023 processing year. We will also review changes in the verification rates, along with providing various verification resources available to our schools.</p> <p>Presenter: Charles Harper, Belmont University Moderator: Allison Lay, University of Memphis</p> | Salon 3-4 |
| 10:30 – 11:30 am | <p>Session 3: Don't You Forget About VA Regs</p> <p>In a world of ever-changing rules and regulations, stop by this session, discover the most recent regulatory changes in Veterans Affairs, and learn how to avoid the top audit findings.</p> <p>Presenter: Ken Hanson, THEC/TSAC Moderator: Melanie Johnson, Lemoyne-Owen College</p> | Franklin |
| 10:30 – 11:30 am | <p>Session 4: How Will I Know? If I'm in Compliance – Data Security</p> <p>The session provides an overview of data security, compliance standards schools must adhere to, and reporting responsibilities. Institutions have access to a significant amount of sensitive data where compromise of information could cause damage to students, the institution, and also the state and federal government. Protecting student information is a shared responsibility and starts with you. The presenters will review current compliance standards as well as share how campuses should prepare for and respond to data breaches.</p> | Williamson |

Presenters: Johnathan Button and Jon Calisi, TBR
Moderator: Maggie Bowers, The University of Memphis

11:45 – 1:15 pm

Luncheon

Main Salon

TASFAA Business Meeting

Reserved seating for Executive Board / Conference Committee

SASFAA Update – Celena Tulloss

TASFAA Awards

1:15 – 3:00 pm

Conference Registration

Registration Area

1:15 – 3:00 pm

Vendor Area Open

Saddlebred

Concurrent Sessions

1:30 – 2:30 pm

Session 1:

Consumer Information and FSA Assessments

Salon 1-2

Consumer information, what a behemoth! As a perennial “favorite” on the list of Top 10 program review findings, many schools have difficulty fully complying in this area. Are you one of them? Don’t you wish there were a convenient, organized way to methodically tackle this issue? One that could help you “win” the consumer information version of whack-a -mole that you’ve been playing? Look no further! This session will highlight the reporting requirements schools must meet for consumer information disclosures to the public and the Department. It will also demonstrate how to use the FSA Assessments tool to identify and correct areas of non-compliance, including helpful example scenarios. Don’t miss this informative session, your secret weapon for improving your consumer information compliance!

Presenter: Benedict Dorsey, U.S. Department of Education

Moderator: Rita Turchetta, TSAC

1:30 – 2:30 pm

Session 2:

Radically Righteous R2T4

Salon 3-4

An overview of Return to Title IV, new modular withdrawal rules, and best practices.

Presenters: Kelly Holder and Leann Eaton, MTSU

Moderator: Tiffany Summers, Volunteer State Community College

1:30 – 2:30 pm

Session 3:

Mega Material for New & Aspiring Directors

Franklin

Are you a new or aspiring financial aid director? Come and hear from two seasoned directors about what your first year as a director might look like.

Presenters: Charles Harper, Belmont University

Celena Tulloss, University of Tennessee, Knoxville

Moderator: Kimberly Whiteside, University of Tennessee, Chattanooga

1:30 – 2:30 pm

Session 4:

The BreakFAST Club: Tools for Moderate to Advanced Users Williamson

TSAC staff will help you navigate the FAST system. Learn how to update information, make payments, use the file transfer, refund payments and more! Moderate to advanced should attend and learn the tricks of the trade.

Presenter: Josh Moran, TSAC

Moderator: Jo Wallace, TSAC

2:30 – 3:00 pm

Break – snacks provided!!

Saddlebred

General Session

3:00-4:00 pm

Session 1:

Recognizing Hidden Bias in Professional Judgment

Main Salon

Professional judgment is a privilege of financial aid administrators that assists us in providing practical solutions for exceptional situations. This subjective authority produces options and opportunities in an otherwise objective regulatory environment. Our decisions are critical to those affected, but how often do we pause to consider how our minds come up with our answers. Where did our opinions come from? And are we as certain as we think we are? This session will discuss expanding research on hidden biases from leading psychologists in the field. We will explore the implications of some of their findings together as we examine our own decisions as they relate to professional judgment and the lives of folks, we encounter every day.

Presenter: Michael Birchett, University of Kentucky

Moderator: Jeff Norrod, Tennessee Technological University

Concurrent Sessions

4:15 - 5:00 pm

Birds of a Feather Sector Sessions

TCAT Schools

Franklin

Sector Representative: Mark Voeltzke, TCAT Nashville

Private 4-Year Schools

Salon 1-2

Sector Representative: Regina Gilbert, Lipscomb University

Community Colleges

Salon 3-4

Sector Representative: Kacee Hardy, Dyersburg State CC

Public 4-Year Schools

Williamson

Sector Representative: April Wolford, University of TN Knoxville

Proprietary Schools

Palomino

Sector Representative: Randy Cottrell, Mind Body Institute

5:15 – 6:30 pm

President’s Happy Hour

Carothers

Swing by the President’s Reception to honor TASFAA’s current President, Jeff Norrod, the 2021-2022 President, Danette Seale, and the 2019-2020 President, Joe Myers. All TASFAA members are invited to stop by for networking and heavy hors-d’oeuvre.

7:00– 9:00 pm

Bingo

Carothers

Bring your White Elephant “prize” to get a card to play Bingo with your TASFAA friends and the KOBs. Donate to **Isaiah 117 House** and receive additional cards for a greater opportunity to win! Not into Bingo – hang out and visit with your colleagues while enjoying a soft drink, beer, or sangria. We have lots of extra White Elephant prizes so don’t let that stop you from enjoying the fun!



Tuesday, April 12, 2022

7:45 – 8:45 am

Breakfast

Main Salon

7:45 – 8:45 am

Vendor Area Open

Saddlebred

7:45 – 11:30 am

Conference Registration

Registration Area

9:00 – 10:00 am

General Session

Main Salon

TSAC Update

TSAC will provide the most current information on the State of Tennessee financial aid programs.

Presenters: Dr. Emily House and Tim Phelps, THEC/TSAC

Moderator: Jeff Norrod, Tennessee Technological University

9:00 – 10:00 am

General Session - 2 Graduate / Professional School Open Forum

Salon 1-2

Bring your Graduate / Professional School topics with you to share in an open forum style with your colleagues.

Moderator: Kristie Smith, Vanderbilt University

10:00 – 10:30 am

Break

Saddlebred

10:00 – 11:45 am

Vendor Area Open

Saddlebred

Concurrent Sessions

- 10:30-11:30 am** **Session 1:**
Sweet Dreams are Made of Institutional Scholarships & Endowments **Salon 1-2**
- This session is for you, if you are interested in learning and sharing best practice ideas for managing endowment and foundation funding. Come prepared with questions and ideas. We want to collectively learn about what works well and what problems to avoid.
- Presenters:** **Brent Tener-** Vanderbilt University
 Karyn Allen- Rhodes University
 Aneshia Brown McFarland- Pellissippi State Community College
Moderator: **Marian Dill,** Lee University
- 10:30-11:30 am** **Session 2:**
Every Rose Has its Thorns: Best Practices in Billing and Collections **Salon 3-4**
- How to address common problem seen in a Collections Office, ways to increase efficiencies through processes, and a brief discussion on future programs and analytics.
- Presenter:** **Hunter Williams,** Texas Tech University
Moderator: **Ariel Forbes,** Tennessee Wesleyan University
- 10:30-11:30 am** **Session 3:**
Modules and Title IV Pell Recalculations **Franklin**
- Join us to explore modules at a more advanced level! Specifically, this session will focus on Federal Pell Grant recalculations and how classes offered in modules can impact those recalculations. There will not be a discussion of Return of Title IV in a module environment in this session.
- Presenter:** **Benedict Dorsey,** US Department of Education
Moderator: **Tammie McCloud,** TCAT Crossville
- 10:30-11:30 am** **Session 4:**
The BreakFAST Club: Guide for New Users **Williamson**
- TSAC staff will help new users navigate the FAST system. Learn how to review student records, update the system, certify payments, and more! This is a great session for members who have less than three years of experience working directly with state grant and scholarship programs.
- Presenter:** **Josh Moran,** TSAC
Moderator: **Alison Nunley,** TCAT Crossville
- 11:45 – 1:15 pm** **Luncheon** **Main Salon**
- TASF^{AA} Business Meeting**
Reserved seating for Past Presidents
NASF^{AA} Update – Brent Tener
TASF^{AA} Awards
Gavel Presentation
- 1:15 – 3:00 pm** **Conference Registration** **Registration Area**
- 1:15 – 3:00 pm** **Vendor Area Open** **Saddlebred**

Concurrent Sessions

1:30 – 2:30 pm

Session 1:

Hit Me with Your Best Shot: Ask A Director Panel

Salon 1-2

Modeled after the Ask-A-Fed at FSA, TASFAA bring you ‘Ask a TASFAA Aid Director’ for you to be able to ask questions, bounce ideas off of, and get advice from a panel of esteemed directors from across the state! Bring your questions and be ready to share in discussion.

Presenters: **Celena Tulloss**- University of Tennessee, Knoxville
 Reed Allison- Chattanooga State Community College
 Heather Boutell- Vanderbilt University Medical School
Moderator: **Samantha Sullivan**- Vanderbilt University

1:30 – 2:30 pm

Session 2:

Totally Legit CPOS

Salon 3-4

Panel discussion of Course Program of Study (CPOS). Join your colleagues as we talk about CPOS being totally legit from registration to graduation.

Presenters: **Leann Eaton**, MTSU
 Jennifer Byrd, Nashville State Community College
 Danette Seale, Carson-Newman University
Moderator: **Sara Edwards**, Citizens

1:30 – 2:30 pm

Session 3:

Rockin’ Out with Professional Judgements

Franklin

The only thing that professional judgments have in common across institutions is that we all do them. This session will be a panel discussion on how different institutions (public 4 year, private 4 year, TCAT, and community college) have handled PJs over the last several years, the impact this has had on their students and their offices, and what they believe their processes will look like once the pandemic slows down.

Presenters: **Randi Lynch**, Austin Peay State University
 Diona Brooks, Cleveland State Community College
 Alison Nunley, TCAT Crossville
 Belinda Eaton, Lee University
Moderator: **Chansone Durden**, Earnest

1:30 – 2:30 pm

Session 4:

Nothin’ but a Good Time with SASFAA

Williamson

Come and learn how you can get involved with SASFAA!

Presenter: **SASFAA**
Moderator: **Jana McCall**

2:30 – 3:00 pm

Break – snacks provided!!

Saddlebred

- 3:00 – 4:00 pm** **Session 1:**
Nobody Puts Compliance in a Corner **Salon 1-2**
- Stop in and learn how TSAC hopes to expand their partnership with schools through their compliance efforts. Discussion will include a review of the updated policies, audit structure, and an opportunity for schools to provide feedback. School partners who are responsible for audits on their campus won't want to miss this session.
- Presenter:** **Leah Louallen, TSAC**
Moderator: **Erika Adams, TSAC**
- 3:00 – 4:00 pm** **Session 2:**
The Care and Feeding of Your Career **Salon 3-4**
- How often do you take stock of your current position and long-term career path? Has the COVID pandemic impacted your career analysis and options? Have there been unexpected situations that have changed your career outlook. Who is responsible for your career? We will guide attendees through an informative session to address these questions, assess your career path to date, and develop a plan to take it to the next level.
- Presenter:** **Glenn Chance, College Ave**
Moderator: **Brittany Mixon, TBR**
- 3:00 – 4:00 pm** **Session 3:**
It's Still LDA to Me **Franklin**
- A discussion on collecting, maintaining, and complying with documentation requirements for last dates of attendance.
- Presenters:** **Stephen White and Leann Eaton, MTSU**
Moderator: **Andrew Weaver, KHEAA/KHESLC**
- 4:15 – 5:15 pm** **Session 1:**
TCAT Follow-Up **Salon 1-2**
- A chance for those working at a TCAT to ask any last-minute questions from the conference.
- Presenter:** **Cara Suhr, TBR**
Moderator: **Mark Voeltzke, TCAT Nashville**
- 4:15 – 5:15 pm** **Session 2:**
NAOW Follow-Up **Salon 3-4**
- One last session of the New Aid Officer Workshop to ask any questions from the conference.
- Presenter:** **Samantha Sullivan, Vanderbilt University**
- 5:15 – 8:00 pm** **Dinner on Your Own**
- 8:00 – 10:00 pm** **TASFAA Hospitality Suite Open** **Suite 1120**

Wednesday, April 13, 2022

Wear your TASFAA T-Shirt for a family photo immediately following general session!

7:45 – 8:45 am

Breakfast

Main Salon

9:00 – 11:00 am

General Session

Main Salon

Federal Update

This session will present information and updates about ED's Title IV activities and initiatives. This session will be pre-recorded.

That's a wrap!

**Closing of the 2022 Conference
and 54 Years of TASFAA!!**

See you next year!

April 16th-19th, 2023

Franklin Cool Springs Marriott



Closing Thoughts

A conference of this size takes a lot of work and a lot of people. There is no way that I could have pulled off this conference without the help of my conference committee. However, I would be remiss if I did not specifically thank a few people who have been instrumental in helping me out along the way.

Jeff Norrod- Thank you for allowing me to be your conference chair! This has been such a blast to plan. You have gone along with all my crazy ideas and let me be extremely creative. Thank you for trusting me to deliver an informative conference with a dash of fun added in.

Michael Birchett- Thank you for coming back to TN and for agreeing to do a General Session for me! Your session is one I felt like all of TASFAA could benefit from and wanted to make sure there were plenty of seats for everyone. Thank you for always being supportive of TASFAA.

Celena Tulloss- You have represented TASFAA incredibly well while serving as SASFAA President for two years! Thank you for stepping up and covering a session for me at the last minute. You truly embrace the volunteer spirit of TASFAA.

Brent Tener- TASFAA has truly been blessed to have you as National Chair of NASFAA this year. You have represented our state so well. We are incredibly lucky to be able to have you representing TN on a national level. Thank you for being willing to present and mingle with our newest financial aid members across the state!

Eric Farmer- Thank you for stepping up to help with sound equipment for Bingo and the President's Reception! Your donation of time and equipment has enabled us to keep the costs lower on our members. Everyone should check out his DJ Business for all your sound needs.

Eric Farmer
N-Sound Mobile Ent.
2518 E. Main St.
Murfreesboro, TN 37127
615-653-1663

Leah Louallen, Jo Wallace, Haley Greenway, and April Wolford- Thank you each so much for going out of your way each and every day to help make this conference a success.

Sincerely:
Ashley Edens
Conference Chair